

collector

21 January 2020

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Summary

Extra provisioning
SEK 800m

**Write-down
capitalised IT**
SEK 150m

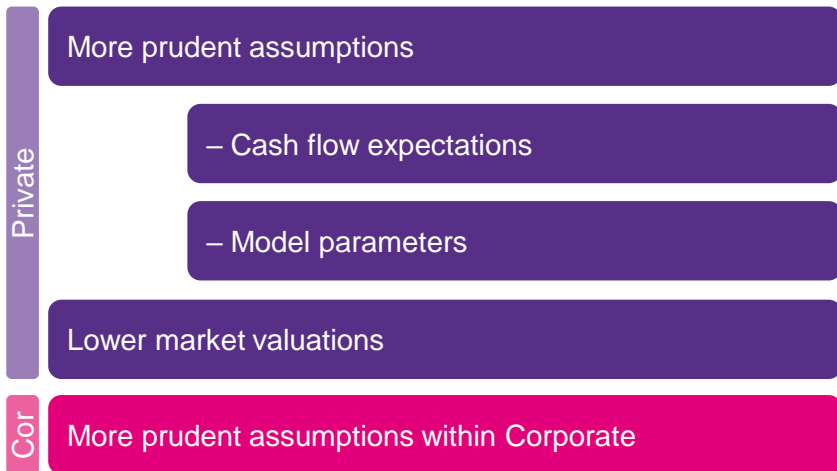
**Prel. Q4 2019 adj.
operating profit**
Approx. SEK 140-150m

**Fully guaranteed
rights issue**
SEK 1,000m

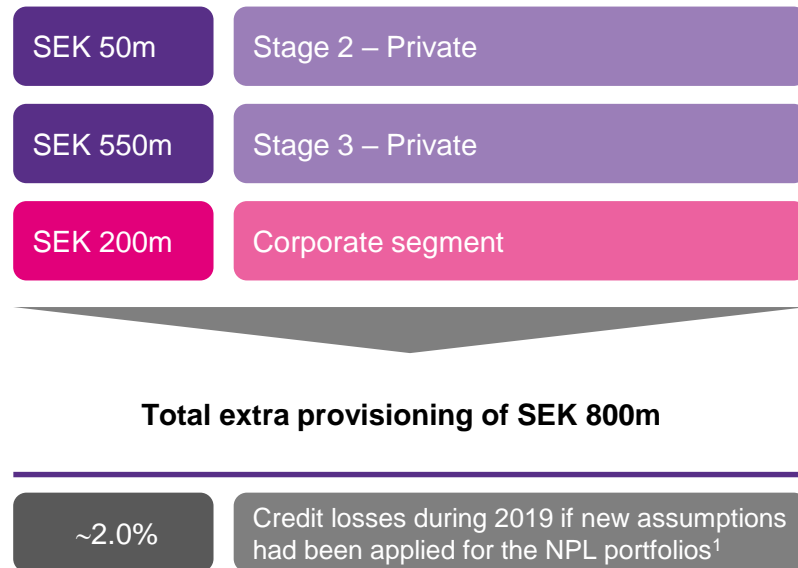
**Erik Selin proposed
as new Chairman of
the Board**

SEK 800m extra provisioning for expected credit losses

Background



Extra provisioning



1) Excluding one-off effect from extra provisioning of SEK 800m. Credit losses as % of average loan book

SEK 150m write-down of capitalised IT investments

Background

Historically strong focus on IT and fintech

Streamlining of operations and focus on core business

More prudent approach to capitalisation

Write-down

SEK 150m

Negative P&L effect in Q4

Not affecting capital adequacy

Future

Largely neutral P&L effect expected

Preliminary Q4 2019 adjusted operating profit of SEK 140-150m

Preliminary operating profit Q4 2019 and FY2019¹

SEKm	Q4 2019
Operating profit	~ -670
One-off items, net	810-820
Adjusted operating profit	140-150

Profit after tax for the full year 2019 expected to amount to approximately SEK 0 million

1) The result is preliminary and has not been reviewed by the Company's auditor

- Preliminary Q4 2019 adjusted operating profit of SEK 140-150m

- Several one-off items affecting comparability

- Year-end report 2019 will be published 13 February 2020

Fully guaranteed rights issue – strong support from main shareholders

- Fully guaranteed rights issue of SEK 1,000m
- Purpose to strengthen the capital adequacy ratios and execute on the strategic roadmap
- Completed Q1 2020
- Collector's largest shareholders including Fastighets AB Balder, StrategiQ Capital AB, Lena Apler and Erik Selin, representing ~72% of the share capital, have committed to subscribe for their respective pro rata shares
- The remaining ~28% of the rights issue are guaranteed by certain large shareholders, including StrategiQ Capital AB, Lena Apler and Erik Selin
- A majority of Collector's shareholders have undertaken to vote in favour of the rights issue at the EGM

Preliminary key dates

EGM

17 February 2020

Terms set and announced

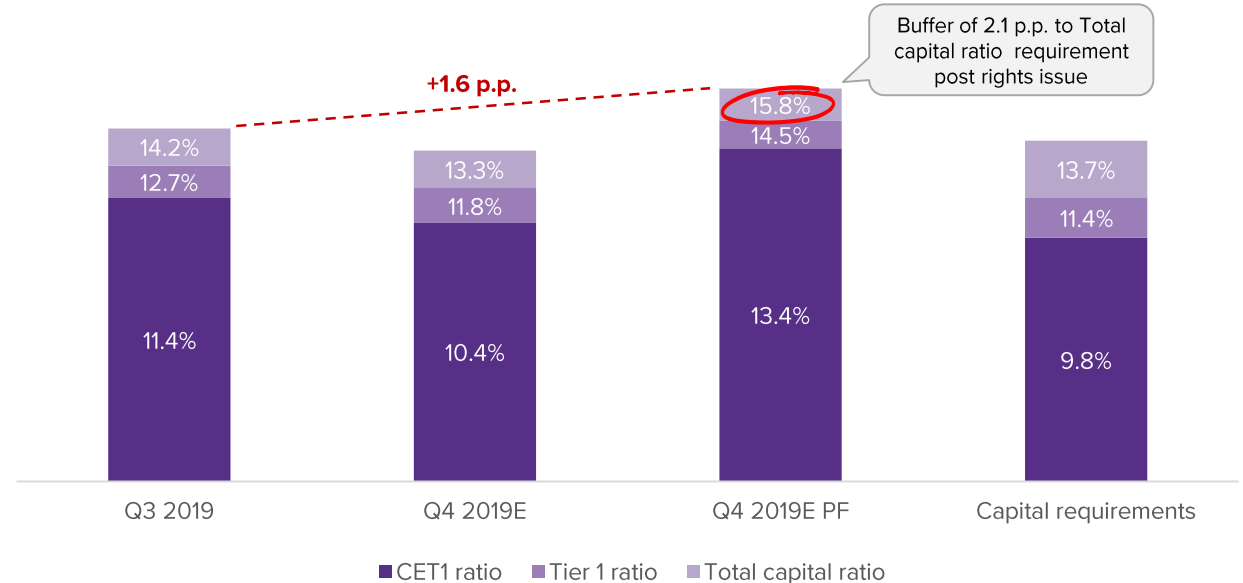
25 February 2020

Subscription period

5-19 March 2020

Strengthened capital adequacy post execution of rights issue

Estimated capital adequacy ratios and requirements



Note: Q4 2019E expected capital ratios based on preliminary financial statements not yet subject to auditor review

- Expected total capital ratio of 15.8% as of 31 December 2019 adjusted for rights issue

- Increase of 1.6 p.p. in relation to Q3 2019

- Lower balance sheet risk following extra provisioning

Streamlining

Purpose

Streamlining of the Group to increase focus on core business



Divestment of Swedish third-party debt collection (closed in December 2019)



Discontinued residential mortgages offering



Intention to divest Collector Ventures in 2020

Focus going forward

- ✓ Prudent balance sheet management
- ✓ Continued and enhanced focus on increasing profitability
 - Profit before growth
 - Selective growth – resource and balance sheet allocation to more profitable products
- ✓ Increased transparency

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